

**Prominent New York-based merger and acquisition firm Net Worth Solutions, Inc.,** provides investment banking, strategic alliance, and a complete range of M&A advisory services **to the fashion industry including apparel, footwear, home furnishings, accessories, jewelry, and other mid-cap retail manufacturers and wholesalers.**

**We would like to offer Jack L. Hendler (*bio below*), president of Net Worth Solutions, Inc., as a source whenever you are seeking M&A commentary on important topics to your readers such as:**

- When is the right time to sell, buy or merge a business? What can a company do to prepare for these scenarios? How can a business determine if it should be a buyer or seller?
- How can an acquirer evaluate what will be the 'right fit' in terms of an acquisition? How can a firm gauge what to expect from an M&A deal? What should the initial due diligence process entail?
- Amidst current consolidation in the retail landscape, how can manufacturers grow and survive in the future?
- What can a business do to liquify its balance sheet, besides an outright sale? What steps can a financially stressed company take to gain solvency?
- In an M&A transaction, what can you expect in terms of payments? How can EBITDA be used to evaluate profitability of a company? What are the multiples that are being paid today by acquiring companies?
- When should the owner stay on after the deal is closed? For what period of time?
- What are some factors to consider when choosing an M&A firm? Why would a California-based apparel firm use a New York-based M&A firm to represent them?
- *Mr. Hendler also is available to provide expert commentary/analysis on today's most notable retail industry M&A transactions.*

We can be reached via return email or at 212-563-8025. Please let us know if we can be of assistance to you in arranging an interview with Mr. Hendler. Thank you for your time and consideration.

Regards,

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**Jack L. Hendler bio:**

Jack L. Hendler has more than 30 years of experience in all aspects of the apparel and textile industries including finance, marketing, production and distribution. He previously has worked on both the operating (including as founder of a retail chain and owner of an apparel manufacturing company) and banking sides of the business. At Net Worth Solutions, he has completed numerous high profile transactions, including sales of privately held businesses to public and private entities, divestitures for both public and private companies, recapitalizations, mergers, and financing.